

ALFALFA HAY

2004



WASHINGTON –OREGON - IDAHO MARKET SUMMARY

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Foreword

This publication summarizes alfalfa hay market information for principle producing and feeding areas of Washington, Oregon and Idaho.



**Agricultural Marketing Service
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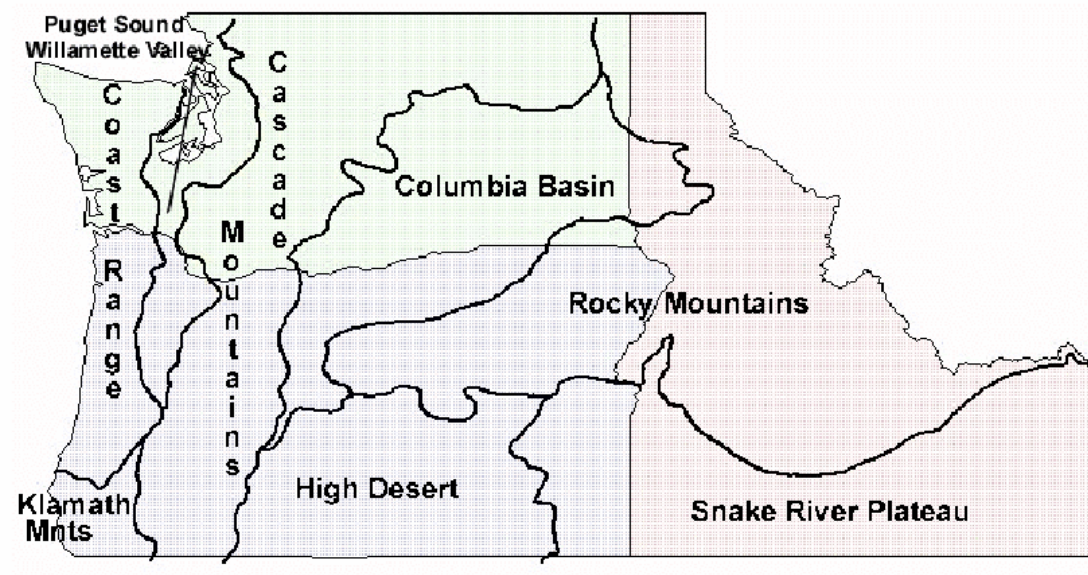
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Hay Quality Guidelines for Nationwide Market News Reporting

Livestock and Grain Market News branch has revised the hay quality guidelines for use in the nationwide Market News reporting program. These revised guidelines establish specific objective measurements of value attributes for each quality category of Alfalfa hay. The revised guidelines include all parameters commonly used to measure hay quality and also have all parameters in proper relationship to each other.

Nationwide uniformity of price information is the goal of revising these guidelines for quality designations. It is important for hay buyers in any part of the United States to be able to read any of USDA's hay reports and know the hay prices quoted are consistent from area to area for quality. So that producers and buyers from different areas, can be talking about hay in the report and feel confident they are talking about the same quality.

Market News reporters from several states formed the task force that collected information and input from hay and forage industry representatives, that information was used to form the revised quality designations and parameters numbers associated with each of the quality designations. USDA and State Departments of Agriculture market news reporters will be using the revised guidelines in market reporting across the country.

The following are the revised national hay guidelines on Alfalfa. Guidelines are also included for Grass Hay. Reporters will be using test parameter(s) prominent in their trade area, **visual characteristics**, as well as the **intent of sale (usage)** to determine hay quality.

Table 1: Alfalfa guidelines (for domestic livestock use and not more than 10% grass)

<u>Quality</u>	<u>ADF</u>	<u>NDF</u>	<u>*RFV</u>	<u>**TDN-100%</u>	<u>**TDN-90%</u>	<u>CP</u>
<u>Supreme</u>	<u><27</u>	<u><34</u>	<u>>185</u>	<u>>62</u>	<u>>55.9</u>	<u>>22</u>
<u>Premium</u>	<u>27-29</u>	<u>34-36</u>	<u>170-185</u>	<u>60.5-62</u>	<u>54.5-55.9</u>	<u>20-22</u>
<u>Good</u>	<u>29-32</u>	<u>36-40</u>	<u>150-170</u>	<u>58-60</u>	<u>52.5-54.5</u>	<u>18-20</u>
<u>Fair</u>	<u>32-35</u>	<u>40-44</u>	<u>130-150</u>	<u>56-58</u>	<u>50.5-52.5</u>	<u>16-18</u>
<u>Utility</u>	<u>>35</u>	<u>>44</u>	<u><130</u>	<u><56</u>	<u><50.5</u>	<u><16</u>

*RFV calculated using the Wis/Minn formula. **TDN calculated using the western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100 % dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

Table 2: Grass Hay guidelines

<u>Quality</u>	<u>Crude Protein Percent</u>
<u>Premium</u>	<u>Over 13</u>
<u>Good</u>	<u>9-13</u>
<u>Fair</u>	<u>5-9</u>
<u>Utility</u>	<u>Under 5</u>

Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter.

End usage may influence hay price or value more than testing results.

Hay Quality Designation's physical descriptions:

Supreme: Very early maturity, pre bloom, soft fine stemmed, extra leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

Premium: Early maturity, i.e., pre-bloom in legumes and pre head in grass hays, extra leafy and fine stemmed-factors indicative of a high nutritive content. Hay is green and free of damage.

Good: Early to average maturity, i.e., early to mid-bloom in legumes and early head in grass hays, leafy, fine to medium stemmed, free of damage other than slight discoloration.

Fair: Late maturity, i.e., mid to late-bloom in legumes, head-in grass hays, moderate or below leaf content, and generally coarse stemmed. Hay may show light damage.

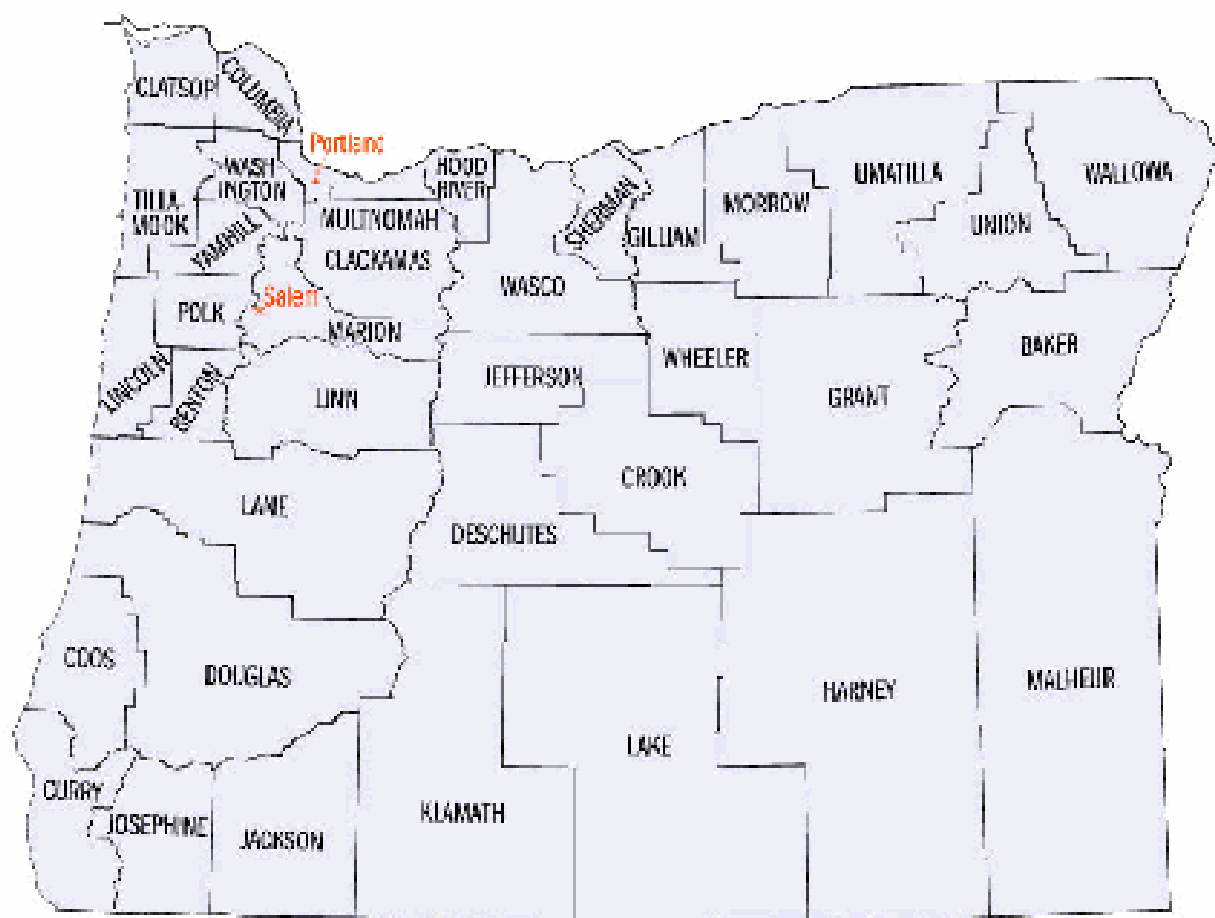
Utility: Hay in very late maturity, such as mature seed pods in legumes or mature head in grass hays, coarse stemmed. This category could include hay discounted due to excessive damage and heavy weed content or mold. Defects will be identified in market reports when using this category.



ALFALFA HAY PRICES – NET TO GROWERS
Monthly Averages of Weekly Quotations, 2002-2004
Dollars per ton

Washington – Oregon Columbia Basin

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
2002 2-3 tie													
Premium	125.71	121.43	116.33	113.46	125.53	126.90	123.50	114.64	124.69	104.86	113.96	112.41	117.93
Good	110.41	102.89	92.89	97.76	110.00	---	112.86	102.68	99.52	87.73	103.33	93.00	103.34
Fair	105.00	---	---	---	---	---	85.00	---	---	80.00	---	---	86.54
Oat Hay	87.00	---	---	---	---	---	---	---	---	90.00	77.50	---	83.00
PremExport	123.85	120.00	121.92	---	126.88	136.72	128.22	120.96	117.28	115.11	108.53	110.00	124.10
GoodExport	115.00	115.00	---	---	---	---	118.19	117.25	106.80	110.00	101.56	110.88	115.73
2002 big bales													
Premium	118.59	105.44	104.15	107.17	116.55	122.86	113.78	113.86	112.65	109.01	101.75	106.30	112.65
Good	104.91	101.16	97.50	---	100.00	112.82	94.46	96.89	92.75	86.97	86.81	88.44	95.94
Fair	99.25	96.58	90.00	---	---	104.46	85.30	81.50	81.20	79.91	80.00	77.13	85.27
Oat Hay	---	---	---	---	---	68.13	---	71.94	---	---	70.00	---	69.77
GoodExport	---	---	---	---	115.00	---	---	---	85.60	---	---	---	89.89
2003 2-3 tie													
Supreme	---	---	---	115.00	---	---	---	---	---	---	---	---	115.00
Premium	105.73	92.73	95.50	90.00	108.34	111.87	99.72	95.00	90.38	91.61	89.49	95.00	100.99
Prem/Sup	111.24	108.00	---	---	118.33	110.00	---	---	---	104.31	95.00	---	110.42
Good	90.34	87.76	82.81	79.35	77.73	90.00	---	82.50	---	81.14	80.00	80.00	82.48
Fair	80.00	81.24	75.00	70.00	65.00	---	---	70.00	65.00	64.00	---	---	75.69
Oat Hay	68.75	---	---	---	---	---	---	---	---	---	---	---	68.75
PremExport	111.63	109.15	90.00	95.00	117.83	123.49	96.62	91.87	94.05	91.44	92.73	93.45	108.51
GoodExport	98.80	---	---	---	---	108.07	82.94	80.02	83.38	77.22	85.00	85.00	85.26
2003 big bales													
Supreme	115.00	---	115.00	115.00	---	107.74	---	115.00	115.00	---	---	---	109.36
Premium	95.34	---	95.51	94.54	95.27	97.95	86.73	82.94	93.09	88.68	80.70	84.36	90.27
Prem/Sup	---	---	---	---	90.70	110.00	100.00	---	93.33	100.47	91.66	97.00	98.09
Good	80.77	83.18	82.96	80.43	75.91	74.77	71.73	60.02	74.19	80.20	---	75.00	75.40
Fair	77.59	75.00	74.43	75.00	---	64.71	62.69	58.46	65.00	55.96	65.65	55.00	62.83
Oat Hay	67.25	75.00	---	---	---	---	---	---	---	70.00	---	60.00	67.94
PremExport	92.55	90.67	84.58	82.86	104.67	106.22	91.37	82.65	---	86.17	85.00	78.00	94.75
GoodExport	---	82.90	76.55	---	---	70.50	73.03	65.51	71.46	70.63	70.99	68.68	71.24
2004 2-3 tie													
Supreme	100.00	---	---	115.00	124.55	---	130.00	130.00	127.50	130.00	130.00	---	125.55
Premium	90.00	75.58	87.66	90.00	90.00	110.00	120.00	---	120.00	---	113.13	116.67	95.02
Prem/Sup	95.00	103.00	110.00	---	---	---	---	---	---	---	---	---	103.84
Good	81.70	---	77.84	85.00	---	83.58	108.33	---	---	103.64	---	95.00	89.64
Fair	64.45	63.08	---	67.50	67.50	---	---	---	---	---	---	85.00	66.48
PremExport	97.60	91.15	90.76	95.83	100.34	132.64	130.17	131.31	130.00	133.29	128.02	131.28	128.75
GoodExport	82.74	75.00	77.75	78.52	---	126.15	103.83	102.00	120.00	116.63	120.00	---	105.08
2004 big bales													
Supreme	---	---	100.00	95.00	124.49	120.62	121.78	---	121.76	121.94	120.75	120.00	121.85
Premium	86.87	85.70	95.00	82.79	101.86	116.23	117.47	117.21	116.39	115.69	114.42	119.48	111.88
Prem/Sup	95.00	95.33	100.00	---	---	120.00	---	---	---	---	---	---	98.94
Good	81.31	74.72	79.13	71.00	75.00	94.13	100.75	90.00	100.78	100.00	104.20	100.00	87.16
Fair	61.47	61.26	60.31	62.45	67.34	69.81	70.00	70.00	65.00	71.12	---	70.00	64.25
Oat Hay	70.00	---	---	---	60.00	---	---	---	75.00	---	---	---	73.57
PremExport	90.00	100.00	78.60	79.91	87.00	113.40	101.82	105.20	101.88	107.84	109.70	109.82	103.59
GoodExport	71.31	69.33	69.61	68.52	---	109.17	89.11	90.45	87.97	88.18	87.94	90.66	85.95



ALFALFA HAY PRICES – NET TO GROWERS
Monthly Averages of Weekly Quotations, 2002-2004
Dollars per ton

Oregon – Crook, Deschutes, Jefferson, Wasco Counties

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
2002 2-3 tie													
Supreme	---	---	---	---	---	120.00	---	115.00	---	125.00	---	---	115.98
Premium	---	120.00	---	122.00	120.00	---	120.00	115.31	---	115.00	115.00	---	116.80
Good	---	---	---	---	---	---	---	---	97.00	105.00	---	---	101.92
Fair	---	---	---	---	85.00	---	---	---	---	---	---	---	85.00
Oat Hay	---	---	---	---	---	---	---	85.00	85.00	---	---	---	85.00
PremExport	---	---	---	---	125.00	---	119.27	116.87	---	---	---	---	119.02
GoodExport	---	---	---	---	---	---	111.67	100.00	---	---	---	---	108.24
2002 big bales													
Supreme	---	125.00	---	---	---	---	122.34	110.00	110.00	---	105.56	---	113.87
Premium	117.50	---	---	120.00	115.00	112.50	117.04	112.03	111.38	105.00	103.75	---	113.01
Good	110.00	105.95	110.00	115.00	97.43	---	110.00	100.42	100.41	95.00	94.31	90.00	101.03
Oat Hay	90.00	---	---	---	---	---	---	---	90.00	85.00	76.88	72.50	81.24
2003 2-3 tie													
Supreme	125.00	---	---	---	110.00	---	---	120.00	---	---	---	107.50	113.00
Premium	115.00	---	---	---	97.18	---	114.15	101.67	107.44	---	---	91.67	107.67
Good	---	95.00	76.31	85.00	---	---	---	---	---	---	---	---	77.85
Fair	85.00	---	---	---	70.00	---	---	---	---	---	---	---	75.63
Oat Hay	---	---	69.62	---	---	---	---	---	---	---	---	---	69.62
PremExport	---	---	---	---	---	115.00	100.00	95.00	---	---	---	---	105.53
2003 big bales													
Supreme	108.86	100.00	108.13	105.00	---	115.00	100.00	101.30	120.08	105.00	108.29	101.08	111.59
Premium	104.66	108.33	100.00	---	100.00	96.54	94.59	95.43	96.31	96.46	96.94	100.00	96.15
Good	91.10	90.00	88.00	92.50	81.49	85.00	---	95.00	---	80.00	80.00	80.00	89.13
PremExport	---	---	---	---	---	105.00	---	105.00	---	---	---	---	105.00
GoodExport	---	77.37	---	---	---	---	---	---	80.00	---	---	---	77.50
2004 2-3 tie													
Supreme	112.50	115.00	---	100.00	---	124.55	---	---	---	135.00	125.00	---	123.42
Premium	100.00	102.88	110.00	90.00	---	115.00	115.00	115.00	115.00	117.52	113.81	115.00	113.83
Good	---	---	---	80.00	---	---	---	---	---	110.00	---	---	85.63
Fair	75.00	---	---	---	---	---	75.00	---	75.00	---	---	---	75.00
PremExport	---	---	---	---	---	---	128.29	110.00	---	125.00	---	---	122.12
GoodExport	---	---	---	---	---	---	---	---	110.00	---	---	---	110.00
2004 big bales													
Supreme	100.70	100.00	---	---	---	120.68	129.89	121.67	120.48	119.80	125.00	---	123.29
Premium	95.00	90.00	90.00	---	---	110.00	120.00	120.00	120.00	108.57	114.02	113.45	112.54
Good	80.63	83.16	80.43	82.50	100.00	78.87	96.92	100.00	90.00	---	95.00	82.60	82.90
Fair	75.00	65.00	68.89	63.67	---	---	---	85.00	---	85.00	---	---	71.89
PremExport	---	---	---	---	---	---	---	---	---	115.00	---	---	115.00
GoodExport	---	---	---	70.00	---	---	100.00	85.00	---	---	---	90.00	89.42

ALFALFA HAY PRICES – NET TO GROWERS
Monthly Averages of Weekly Quotations, 2002-2004
Dollars per ton

Oregon – Lake County

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
2002 2-3 tie													
Supreme	125.00	140.00	---	---	120.00	150.00	136.39	128.17	121.87	131.31	120.52	112.86	133.01
Premium	---	---	---	---	120.00	130.00	124.49	120.00	---	110.48	116.60	110.00	119.67
Good	---	---	---	95.29	86.33	---	---	---	---	100.00	---	105.00	93.61
Fair	---	---	---	---	85.00	---	---	---	---	---	---	---	85.00
Oat Hay	85.00	85.00	85.00	---	---	---	---	---	---	75.39	75.00	---	77.86
Prem Export	---	---	---	---	---	---	134.71	110.00	108.08	120.00	---	120.00	131.11
Good Export	---	---	110.00	101.00	---	---	110.00	110.00	105.32	105.00	---	---	106.08
2002 big bales													
Supreme	150.00	135.00	---	137.00	135.68	140.00	---	132.12	---	125.00	---	130.00	131.58
Premium	125.91	---	115.00	---	105.00	---	115.00	125.00	---	100.00	100.00	---	117.83
Good	110.00	---	100.00	88.57	85.00	---	---	---	100.00	100.28	96.76	105.00	93.63
Fair	---	---	---	---	---	---	---	---	90.00	---	---	---	90.00
2003 2-3 tie													
Supreme	---	120.00	100.00	104.65	115.00	120.00	125.00	---	119.88	119.88	113.68	---	117.85
Premium	---	101.38	---	94.61	105.00	---	114.85	96.43	---	100.57	95.00	100.00	100.22
Good	92.50	---	---	---	---	---	70.00	---	---	---	---	---	88.00
Fair	---	80.00	---	---	---	---	---	---	---	---	---	---	80.00
Oat Hay	75.00	---	---	---	---	---	---	72.73	75.00	80.00	75.00	---	74.15
Prem Export	---	110.00	---	95.00	---	---	115.48	99.63	97.96	120.00	---	---	106.30
Good Export	105.00	---	---	---	---	---	---	---	101.00	---	---	---	102.56
2003 big bales													
Supreme	120.00	120.00	105.61	100.00	105.00	120.00	120.00	112.50	115.16	116.35	119.17	105.00	117.68
Premium	---	100.00	100.00	95.00	98.80	98.00	111.52	101.97	104.88	105.00	100.00	---	103.83
Good	90.00	---	---	---	---	---	---	---	---	75.00	---	70.07	73.06
Fair	---	---	---	---	---	---	---	---	75.00	---	---	---	75.00
Oat Hay	70.56	---	---	---	---	75.00	---	---	70.00	---	65.00	---	69.50
2004 2-3 tie													
Supreme	116.02	112.10	---	---	---	148.87	135.00	130.00	134.59	132.22	127.83	130.00	134.85
Premium	103.40	110.00	100.00	100.00	---	---	135.00	125.00	120.00	119.13	---	110.00	118.45
Good	80.00	67.57	75.00	70.00	---	---	---	100.00	---	---	---	100.00	85.17
Fair	80.00	70.00	---	65.94	---	70.00	---	---	---	84.55	---	70.00	72.02
Oat Hay	---	60.58	---	72.50	---	---	75.00	---	---	76.26	---	---	69.12
Prem Export	---	90.00	110.00	---	---	---	143.14	120.19	127.70	134.96	---	---	129.98
Good Export	---	---	---	---	---	---	---	---	95.00	116.65	---	---	112.79
2004 big bales													
Supreme	110.00	105.79	115.00	103.25	114.28	---	142.81	135.75	135.27	130.68	127.72	121.96	133.79
Premium	105.00	100.00	97.46	90.00	95.00	---	130.00	115.79	117.50	113.57	120.00	---	112.65
Good	75.56	70.00	---	74.06	70.00	88.51	---	100.96	---	---	---	---	78.64
Fair	65.00	---	---	---	---	---	---	---	---	---	---	70.00	65.24
Oat Hay	70.00	65.00	---	60.00	75.00	72.50	---	---	75.22	70.00	---	---	71.55
Prem Export	---	---	---	---	---	---	130.00	102.00	---	---	---	---	116.00

ALFALFA HAY PRICES – NET TO GROWERS
Monthly Averages of Weekly Quotations, 2002-2004
Dollars per ton

Oregon – Harney County

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
2002 2-3 tie													
Supreme	---	---	---	---	---	---	120.00	120.00	---	120.00	125.00	---	120.41
Premium	---	---	---	---	---	---	---	---	---	---	95.00	---	95.00
Good	---	---	---	---	---	---	---	---	---	---	---	95.00	95.00
Fair	92.00	---	---	---	---	---	---	---	---	---	---	---	92.00
2002 big bales													
Supreme	---	---	---	---	---	---	115.72	112.25	---	113.78	112.96	---	113.97
Premium	---	---	---	---	---	---	106.10	106.94	115.00	---	105.00	---	106.40
Good	100.00	95.30	---	---	---	---	---	100.00	94.88	88.85	90.23	90.00	94.06
Fair	91.00	---	---	---	---	---	---	---	84.27	---	80.00	---	83.54
Oat Hay	---	---	---	---	---	---	---	75.00	---	---	---	---	75.00
2003 2-3 tie													
Supreme	---	---	---	---	---	---	---	---	---	---	---	110.00	110.00
Premium	---	---	---	95.00	---	---	---	---	---	---	---	---	95.00
Good	---	---	---	---	---	---	---	---	90.00	75.00	75.00	75.00	75.98
Fair	---	70.00	75.00	70.00	---	---	---	---	---	---	---	70.00	73.69
2003 big bales													
Supreme	---	---	---	---	---	101.03	110.00	110.00	100.00	112.12	114.41	---	108.65
Premium	---	---	---	---	104.08	100.00	---	98.64	100.00	100.31	101.53	95.00	100.54
Good	83.09	79.65	80.00	75.00	---	---	---	80.00	77.50	69.00	72.14	75.00	78.37
Fair	---	---	---	75.00	---	---	---	---	75.00	65.00	---	---	74.32
Oat Hay	75.00	---	75.00	---	---	---	---	---	65.00	---	65.00	---	67.95
2004 2-3 tie													
Supreme	---	110.00	---	---	---	---	120.00	117.50	---	125.00	---	---	120.71
Premium	---	100.00	---	---	---	---	---	103.06	---	---	---	---	102.26
Good	79.74	76.15	---	---	---	---	---	---	---	---	---	---	77.66
Fair	---	---	---	---	---	---	---	85.00	---	77.00	---	---	84.27
2004 big bales													
Supreme	---	105.00	---	---	---	125.00	118.11	124.69	125.00	123.39	115.58	105.22	118.85
Premium	95.00	93.94	95.00	80.00	95.00	---	106.90	---	107.94	110.93	106.81	115.00	105.63
Good	---	74.58	---	---	---	---	80.00	---	---	89.14	85.61	---	82.61
Fair	71.01	---	65.83	65.00	---	---	---	---	---	---	70.00	70.00	67.71
Oat Hay	75.00	---	---	---	---	---	---	75.00	75.00	---	65.00	---	74.26

ALFALFA HAY PRICES – NET TO GROWERS
Monthly Averages of Weekly Quotations, 2002-2004
Dollars per ton

Eastern Oregon – Baker, Malheur and Wallowa Counties

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
2002 2-3 tie													
Supreme	---	---	---	---	---	110.00	105.00	---	---	---	---	---	107.00
Premium	---	125.00	110.00	---	---	---	---	---	---	95.69	90.00	---	99.49
Good	106.40	97.93	86.25	90.00	---	80.18	75.32	82.86	100.00	86.11	80.00	78.55	81.70
Fair	90.00	92.50	---	---	84.29	---	71.25	80.00	78.25	77.00	75.00	---	76.72
Oat Hay	---	85.00	---	---	---	---	---	---	---	---	---	---	85.00
PremExport	110.00	---	---	---	---	---	110.00	---	110.00	---	---	115.00	110.38
GoodExport	---	---	---	100.00	---	---	---	---	85.00	---	---	---	94.38
2002 big bales													
Supreme	---	---	---	---	114.59	112.80	113.70	---	115.00	103.16	105.33	100.00	111.84
Premium	116.96	108.46	107.00	---	98.12	102.29	94.96	96.54	95.22	101.38	90.44	90.00	97.65
Good	103.53	90.90	90.24	89.00	90.00	80.24	82.85	84.56	84.55	82.11	78.29	79.26	84.03
Fair	95.00	85.84	---	---	90.00	---	69.29	74.88	76.44	75.00	71.28	70.00	74.81
Oat Hay	---	---	---	---	---	---	85.00	90.00	---	---	---	65.00	81.94
2003 2-3 tie													
Supreme	100.00	---	---	---	---	---	---	---	---	---	---	---	100.00
Premium	85.00	90.00	85.00	---	---	---	---	---	90.00	97.50	95.00	---	93.04
Good	85.00	---	75.00	83.75	72.31	---	---	---	80.26	---	84.09	---	80.88
Fair	76.88	---	71.15	73.81	---	71.86	---	---	---	75.00	---	---	72.62
Oat Hay	---	---	---	---	---	---	---	75.00	---	---	---	---	75.00
PremExport	110.00	---	---	---	---	---	---	100.00	---	---	---	---	100.83
GoodExport	---	88.00	85.00	---	---	---	---	---	---	---	---	---	87.61
2003 big bales													
Supreme	105.88	95.00	95.00	---	95.48	100.00	---	100.00	---	92.94	105.00	105.00	97.64
Premium	92.00	80.00	80.00	90.00	81.96	95.00	87.23	90.45	94.71	90.00	90.29	95.00	88.09
Good	78.05	77.30	80.83	86.88	75.19	---	70.00	---	80.00	72.03	70.00	72.86	75.36
Fair	74.20	---	65.00	---	---	77.14	---	67.22	55.00	---	70.00	58.75	66.41
Oat Hay	---	---	60.00	---	---	---	65.00	66.43	---	---	---	---	65.00
PremExport	---	---	---	---	---	---	---	---	---	90.00	---	---	90.00
GoodExport	---	---	---	---	---	---	---	---	---	70.00	---	---	70.00
2004 2-3 tie													
Premium	---	77.50	81.25	---	---	110.00	---	---	---	---	---	---	86.39
Good	---	58.21	70.00	70.00	77.50	---	---	---	95.00	---	---	77.62	76.16
Fair	65.10	60.77	---	70.00	---	---	---	---	---	---	---	75.00	65.00
PremExport	110.00	---	85.00	---	---	105.00	---	---	---	---	---	---	99.19
2004 big bales													
Supreme	100.83	90.00	---	---	---	124.50	125.00	118.00	---	---	---	---	115.98
Premium	87.71	---	105.00	89.24	120.00	110.31	112.07	108.54	109.84	103.03	91.89	---	107.53
Good	77.94	61.42	61.88	70.00	89.47	---	---	85.83	90.00	85.00	85.00	95.00	74.03
Fair	63.44	65.67	65.60	61.68	63.80	---	---	63.33	---	74.17	70.00	74.29	67.41
Oat Hay	---	---	---	---	65.00	---	---	---	78.57	80.00	---	---	78.36
PremExport	---	---	---	---	---	---	95.00	80.00	---	---	---	---	93.24
GoodExport	---	---	---	---	---	85.00	80.00	83.00	---	81.11	75.00	---	80.21

ALFALFA HAY PRICES – NET TO GROWERS
Monthly Averages of Weekly Quotations, 2002-2004

Dollars per ton

Reporting in this area out of this office started January 18, 2002

Southern Oregon – Klamath Basin

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
2002 2-3 tie													
Supreme	137.50	137.50	---	---	---	120.00	121.17	120.00	115.60	116.64	118.89	111.67	119.08
Premium	123.67	120.00	125.00	110.00	116.53	---	113.81	111.09	109.12	108.63	95.84	110.00	107.43
Good	113.57	100.00	102.50	100.00	---	---	---	111.00	85.56	98.96	84.44	85.00	94.67
Fair	---	---	100.00	---	---	---	80.00	75.00	77.18	---	---	---	81.32
Oat Hay	103.00	---	88.75	---	---	---	---	75.00	80.00	80.00	---	---	82.61
PremExport	---	115.00	---	100.00	---	120.26	121.27	125.00	105.00	110.96	---	104.00	116.01
GoodExport	---	110.00	110.00	105.00	95.00	---	110.32	105.63	92.50	94.19	96.67	90.00	101.59
2002 big bales													
Supreme	---	135.00	135.00	---	---	117.31	120.00	119.46	110.00	115.00	116.91	---	116.22
Premium	---	---	115.00	---	---	112.50	110.00	---	101.33	110.00	110.00	---	106.01
Good	---	100.00	100.00	100.00	---	---	105.00	---	80.00	---	84.11	80.00	88.72
Fair	---	---	---	---	---	---	---	---	70.18	---	---	---	70.18
2003 2-3 tie													
Supreme	115.00	120.00	110.28	115.00	100.00	109.92	---	107.00	---	118.22	114.47	110.38	114.06
Premium	117.00	97.92	103.16	100.00	101.98	105.00	108.09	105.00	100.34	107.59	103.96	108.75	104.23
Good	92.87	85.72	82.27	82.72	76.88	75.00	92.22	--	80.00	82.50	82.78	---	84.65
Fair	84.00	75.00	70.00	---	---	---	70.00	75.00	---	65.00	60.00	---	68.80
Oat Hay	70.00	---	70.00	76.43	---	---	---	---	---	75.00	--	---	73.75
PremExport	103.06	---	115.00	---	---	---	105.85	---	86.09	---	90.00	---	102.05
GoodExport	95.00	80.00	---	---	---	---	90.00	---	---	---	---	---	90.42
2003 big bales													
Supreme	---	110.00	---	110.00	110.00	109.66	100.00	---	100.00	109.26	107.51	---	107.75
Premium	---	110.00	---	---	110.00	---	107.77	103.53	---	104.20	102.14	---	104.40
Good	91.25	---	---	---	80.00	---	---	---	---	97.75	---	80.00	90.35
Fair	80.00	---	---	---	---	---	---	75.00	70.00	80.00	---	---	77.08
PremExport	---	---	---	---	---	---	---	95.00	---	---	---	---	95.00
2004 2-3 tie													
Supreme	105.00	105.00	115.00	---	---	125.24	120.59	124.18	125.56	134.54	128.06	---	127.28
Premium	104.38	91.43	106.76	---	---	115.17	106.67	115.00	120.52	115.44	116.06	115.58	114.03
Good	90.00	70.00	70.00	---	---	---	89.66	105.00	---	90.23	100.00	105.00	94.46
Fair	75.49	75.00	---	70.00	---	70.00	---	---	---	75.00	---	90.00	75.64
Oat Hay	---	---	75.00	---	---	---	---	85.00	82.14	---	---	---	82.91
PremExport	90.00	95.00	---	---	---	132.19	122.64	109.57	116.83	123.95	135.00	---	120.04
GoodExport	---	---	---	---	---	---	105.00	---	105.00	107.65	105.00	---	106.26
2004 big bales													
Supreme	110.00	---	---	---	---	---	125.77	---	---	125.40	125.00	122.79	123.99
Premium	100.06	95.00	95.58	93.80	100.00	95.00	104.00	105.00	110.24	115.00	---	115.00	106.37
Good	---	---	75.00	80.00	70.00	80.00	---	---	101.47	---	---	93.00	95.21
GoodExport	---	---	---	---	---	---	---	---	100.00	107.79	---	---	107.52



ALFALFA HAY PRICES – NET TO GROWERS
Monthly Averages of Weekly Quotations, 2002-2004
Dollars per ton

Idaho

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
2002 2-3 tie													
Supreme	---	---	---	---	---	---	---	110.00	110.00	105.00	---	---	107.97
Premium	130.00	---	115.00	100.00	---	---	---	---	100.00	95.00	---	100.00	110.57
Good	---	---	96.56	85.00	---	80.41	---	88.85	89.84	---	81.61	---	87.11
Fair	---	---	82.55	75.00	---	---	---	73.74	71.48	---	73.18	---	74.53
2002 big bales													
Supreme	119.27	---	110.00	99.30	110.89	106.07	99.05	102.46	96.04	101.83	105.90	96.57	102.40
Premium	120.64	114.81	108.45	90.08	101.00	96.94	88.49	86.12	90.52	88.81	88.30	86.13	92.99
Good	108.15	91.99	87.75	79.12	83.69	81.91	76.87	75.70	78.29	78.16	73.98	70.13	79.17
Fair	93.66	85.70	78.80	74.14	72.56	70.13	66.13	67.08	69.22	68.41	67.13	65.62	70.02
Oat Hay	85.00	85.00	---	---	---	72.50	66.23	65.49	62.99	70.00	61.14	65.00	64.90
2003 2-3 tie													
Supreme	89.44	---	---	85.00	---	---	90.00	---	---	90.00	---	---	87.40
Premium	---	88.37	80.00	---	76.88	---	---	---	---	---	---	---	82.92
Good	---	80.00	67.86	---	67.50	---	72.50	---	75.00	---	---	---	72.11
Fair	---	61.47	60.00	57.50	---	---	66.96	---	61.67	---	65.00	60.00	61.81
PremExport	---	80.00	---	---	---	112.50	---	---	---	---	---	---	107.08
GoodExport	---	72.50	74.38	---	---	75.00	---	---	---	---	---	---	74.33
2003 big bales													
Supreme	101.60	104.90	84.50	82.55	81.09	90.57	90.88	93.44	98.06	101.36	101.29	104.90	98.26
Premium	73.64	83.59	80.19	72.37	87.86	87.90	85.87	80.78	83.84	89.59	88.13	90.73	85.29
Good	73.56	72.94	72.37	67.84	64.74	74.46	68.31	65.75	73.51	77.40	68.03	73.94	71.16
Fair	65.31	61.86	60.75	57.25	52.42	53.55	56.20	56.44	56.02	55.76	57.74	58.04	57.44
Oat Hay	65.00	55.00	60.00	---	---	67.27	59.87	60.34	61.76	55.65	59.00	60.00	61.48
PremExport	---	100.00	---	---	---	---	---	---	---	95.00	85.00	---	92.00
GoodExport	---	---	63.00	70.00	58.34	---	60.00	68.91	68.22	69.44	69.50	65.00	67.01
2004 2-3 tie													
Supreme	---	---	100.00	---	---	---	---	---	---	105.00	---	---	103.85
Good	---	---	---	65.00	---	---	---	80.00	---	87.50	---	---	84.50
Fair	---	50.00	---	65.00	---	---	74.17	---	---	---	---	---	65.13
PremExport	---	---	---	---	---	---	---	110.00	---	---	105.00	110.00	107.50
2004 big bales													
Supreme	106.84	100.00	87.25	87.93	116.31	120.56	125.87	120.00	128.36	125.46	129.28	124.36	124.09
Premium	89.59	79.23	77.55	77.89	89.94	114.73	113.55	117.99	116.64	111.99	104.86	100.43	110.04
Good	68.73	71.78	69.63	64.65	64.29	91.46	90.14	78.96	95.52	93.52	80.72	80.00	81.21
Fair	57.32	58.11	59.08	57.90	---	63.16	70.93	70.20	75.23	67.25	72.62	70.00	63.05
Oat Hay	57.50	---	65.00	---	---	---	73.17	65.00	---	68.82	60.00	57.03	67.43
PremExport	---	---	---	---	---	---	83.55	85.00	---	---	---	75.00	82.76
GoodExport	57.38	60.94	63.00	---	---	78.64	85.00	81.32	78.68	77.33	78.33	80.00	72.29

EXPORTS OF FOREIGN AND DOMESTIC MERCHANDISE BY COMMODITY 2004 (s tons=short tons)

ALFALFA HAY (Double Compressed)									
From California Ports					From Oregon-Washington Ports				TOTAL
	Japan	S Tons	Other Countries	S Tons	Japan	S Tons	Other Countries	S Tons	(S TONS)
January	2,152	2,372	185	204	12,335	13,597	210	231	16,404
February	3,644	4,017	1,071	1,181	10,849	11,959	444	489	17,646
March	4,817	5,310	518	571	11,192	12,337	343	378	18,596
April	3,804	4,193	622	686	10,004	11,027	377	416	16,322
May	3,219	3,548	647	713	23,196	25,569	254	280	30,110
June	2,179	2,402	289	319	7,608	8,386	311	343	11,450
July	2,676	2,950	277	305	7,543	8,315	261	288	11,857
August	2,782	3,067	1,358	1,497	6,795	7,490	211	233	12,286
September	4,864	5,362	667	735	6,180	6,812	397	438	13,347
October	3,787	4,174	404	445	5,839	6,436	517	570	11,626
November	3,427	3,778	342	377	5,438	5,994	1,263	1,392	11,541
December	5,652	6,230	1,374	1,515	7,322	8,071	821	905	16,721
Cumulative	43,003	47,403	7,754	8,548	114,301	125,993	5,409	5,963	187,906
ALFALFA CUBES (Suncured & Dehydrated)									
From California Ports					From Oregon-Washington Ports				TOTAL
	Japan	S Tons	Other Countries	S Tons	Japan	S Tons	Other Countries	S Tons	(S TONS)
January	64	71	43	47	132	146	91	100	364
February	65	72	0	0	577	636	217	239	947
March	77	85	113	125	342	377	258	284	871
April	65	72	21	23	406	448	2,684	2,959	3,501
May	0	0	19	21	638	703	439	484	1,208
June	0	0	0	0	770	849	77	85	934
July	606	668	0	0	568	626	124	137	1,431
August	510	562	317	349	583	643	48	53	1,607
September	187	206	197	217	754	831	99	109	1,364
October	1,155	1,273	152	168	514	567	79	87	2,094
November	1,296	1,429	110	121	631	696	524	578	2,823
December	2,235	2,464	126	139	1,819	2,005	98	108	4,716
Cumulative	6,260	6,902	1098	1210	7,734	8,527	4,738	5,223	21,860
OTHER HAY (Double Compressed)									
From California Ports					From Oregon-Washington Ports				TOTAL
	Japan	S Tons	Other Countries	S Tons	Japan	S Tons	Other Countries	S Tons	
January	71,609	78,935	25,935	28,588	89,818	99,006	33,622	37,062	243,591
February	60,600	66,799	22,118	24,381	97,534	107,512	38,018	41,907	240,599
March	61,134	67,388	26,992	29,753	123,399	136,023	34,963	38,540	271,704
April	56,040	61,773	18,193	20,054	122,741	135,297	31,183	34,373	251,497
May	50,713	55,901	14,910	16,435	101,865	112,286	19,206	21,171	205,793
June	51,748	57,042	15,571	17,164	90,856	100,151	34,848	38,413	212,769
July	46,010	50,717	14,442	15,919	82,067	90,462	19,357	21,337	178,436
August	44,729	49,305	18,724	20,639	84,845	93,525	24,402	26,898	190,367
September	50,553	55,725	18,696	20,609	85,912	94,701	32,114	35,399	206,433
October	51,383	56,639	17,097	18,846	96,282	106,132	37,253	41,064	222,681
November	53,568	59,048	18,058	19,905	120,683	133,029	37,327	41,146	253,128
December	64,830	71,462	23,519	25,925	113,549	125,165	44,176	48,695	271,247
Cumulative	662,917	730,734	234,255	258,218	1,209,551	1,333,289	386,469	426,005	2,748,245

Source: United States Dept. of Commerce, Bureau of Census. Note: Cumulative totals may not be exact due to rounding